THE MIDWEST AGRICULTURAL ECONOMICS RESEARCH COUNCIL

AND

THE UNITED STATES DEPARTMENT OF AGRICULTURE
Bureau of Agricultural Economics

Cooperating

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PUBLISHED AND UNPUBLISHED
RESEARCH IN AGRICULTURAL ECONOMICS
IN THE MIDDLE WESTERN STATES

A TENTATIVE BIBLIOGRAPHY

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Chicago, Ill.
April, 1924.
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Bureau of Agricultural Economics

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FURTHER RESEARCH AND DEVELOPMENT

RESOURCES IN AGRICULTURAL ECONOMICS

IN THE MIDDLE WESTERN STATES

A RESEARCH PUBLICATION

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Chicago, Ill.

April, 1933
CONTENTS

CLASSIFICATION BY SUBJECTS

Marketing.
City Marketing.
Cooperation.
Finance and Credit.
Prices and Statistics.
Labor.
Farm Power.
Rural Life.
Land Tenure and other Land Problems.
Grading and Standardization.
Farm Organization and Cost of Production.
Miscellaneous.

CLASSIFICATION BY STATES

Illinois
Indiana
Iowa
Kansas
Kentucky
Michigan
Minnesota
Missouri
Nebraska
North Dakota
Ohio
South Dakota
Wisconsin
CONTENTS

DESCRIPTION OF SUBJECTS

Meteorology
City Meteorology
Cooperation
Finance and Credits
Rivers and Estuaries
Lakes
Lakes Toward
Water Rites

DESCRIPTION OF STATES

Illinois
Indiana
Iowa
Kansas
Kentucky
Louisiana
Michigan
Minnesota
Missouri
Mississippi
New Hampshire
New Jersey
New York
North Carolina
Ohio
Pennsylvania
Wisconsin
THE MIDWEST AGRICULTURAL ECONOMICS RESEARCH COUNCIL

PURPOSE

The purpose of the council shall be to stimulate and coordinate the studies on agricultural economics in the middle west states.

MEMBERSHIP

The council shall consist of government bodies, educational institutions, research agencies, trade associations, farm organizations, and business concerns engaged or actively interested in such economic studies. Each organization or agency shall select one voting representative for membership on the council. Annual dues shall be $10.00 for each organization.

ORGANIZATION

The council shall organize by choosing a chairman. The Bureau of Agricultural Economics of the United States Department of Agriculture shall be represented on the council by an executive secretary, who shall maintain a central office, keep records of different projects undertaken and be custodian of such material and records as are gathered. The council may at its discretion select an executive committee.

METHODS

The council shall determine its own methods of procedure. The council shall be advisory only and shall in no way attempt to control the activity of its members.

MEETINGS

There shall be regular meetings of the council for conference and transaction of necessary business with such special meetings as may be found advisable.

LOCATION

Room 505, 139 North Clark Street, Chicago, Illinois.

EXECUTIVE SECRETARY

Burke H. Critchfield.

A VOLUNTARY COORDINATING COUNCIL COMPOSED OF RESEARCH AGENCIES OF THE MIDWEST AND THE UNITED STATES DEPARTMENT OF AGRICULTURE.
Purpose
The purpose of the committee shall be to stimulate and co-ordinate the activities of the various commodity committees in the Midwestern region.

Membership
The committee shall consist of representatives of the commodity committees of the midwestern states and such other persons as the committee may designate. The committee shall meet at least three times a year for the purpose of considering the activities of the committee.

Organization
The committee shall be organized into an executive committee to act as the officers of the committee.

Duties
The committee shall determine the plans and methods for carrying out the activities of the committee.

Meetings
The committee shall hold regular meetings of the committee for the purpose of reporting and discussing the activities of the committee.

Appendix
The report of the executive committee shall be presented at such meetings.

Conclusion
The committee's activities shall be such as to promote the welfare of the midwestern farmers.
Agricultural News Service, Inc.,
American Farm Bureau Federation,
Armour's Livestock Bureau,
Bureau of Agricultural Economics, U.S. Department of Agriculture,
Capper Publications - Research Bureau,
Chamber of Commerce of Kansas City, The,
Chicago Great Western Railroad Co.,
Corn Belt Meat Producers' Assn.,
Dakota Farmer, The
Farm Mortgage Bankers Assn. of America,
Federated Fruit & Vegetable Growers, Inc.
Federal Land Bank,
Federal Land Bank,
Federal Land Bank,
Illinois Agricultural Association,
Illinois Chamber of Commerce,
Indiana Farm Bureau,
Indianapolis Chamber of Commerce,
Kansas Agricultural Experiment Station,
Kansas State Board of Agriculture,
Michigan Agricultural College,
Michigan State Farm Bureau,
Miller's National Federation,
Milwaukee Association of Commerce,
National Association of Farm Equipment Manufacturers,
North Dakota Farm Bureau Federation,
Northwestern University,
Ohio Farm Bureau Federation,
Ohio State Department of Agriculture,
Ohio State University,
Prairie Farmer, The
Sears-Roebuck Agricultural Foundation,
South Dakota State College of Agriculture and Mechanic Arts,
University of Chicago,
University of Missouri,
Western Lines-Statistical Bureau,
Wheat Council of the United States, The
Chicago, Illinois
Chicago, Illinois
Chicago, Illinois
Washington, D. C.
Chicago, Illinois
Kansas City, Mo.
Chicago, Illinois
Des Moines, Iowa
Aberdeen, Sd. Dakota
Chicago, Illinois
Chicago, Illinois
Chicago, Illinois
Wichita, Kansas
Louisville, Kentucky
St. Paul, Minn.
Chicago, Illinois
Chicago, Illinois
Indianapolis, Ind.
Indianapolis, Ind.
Manhattan, Kansas
Topeka, Kansas
Lansing, Mich.
Lansing, Mich.
Chicago, Illinois
Milwaukee, Wisc.
Chicago, Illinois
Fargo, North Dakota
Evanston, Illinois
Columbus, Ohio
Columbus, Ohio
Columbus, Ohio
Chicago, Illinois
Chicago, Illinois
Brookings, S. Dakota
Chicago, Illinois
Columbia, Missouri
Chicago, Illinois
Chicago, Illinois
INTRODUCTORY STATEMENT

The principal purpose of the Midwest Agricultural Economics Research Council is to act as a voluntary coordinating agency between various organizations both public and private that are conducting research work in this field. The Council is not designed to carry on research itself, but to aid in stimulating interest in agricultural economics research and in coordinating the activities of the many existing agencies. The Council is undertaking to aid as a clearing house for information concerning research activities, sources of data, proposals for new projects, and other related information. It aims to provide a common meeting place for public and private agencies.

The following bibliography of research in agricultural economics in Middle Western states is designed to present the titles and a brief description of the principal published and unpublished research in agricultural economics that is either being carried on in the Midwest group of states or is of interest to workers in this section.

The following lists are believed to be fairly complete, but in order that a more complete and correct list may be prepared for later publication, it is requested that additions, corrections and revisions be called to the attention of the Secretary of the Council at 139 North Clark Street, Chicago, Illinois.
The following paragraphs of research in experimental economics in Middle Western states are dedicated to present the effects and partial examination of the Princeton University and empirical research in experimental economics that is at present carried out in the Middle West area of states as it is of interest to workers in this section.

The following facts are presented to be verified completely.

part in order that a more comprehensive and accurate face can be taken for later publication. It is important that adequate correspondence and revision as possible to the attention of the Secretary of the Council of the Society of the Middle West,
CLASSIFICATION BY SUBJECTS

GRAIN MARKETING

FARMERS ELEVATOR MOVEMENT. O. N. Rexsell, Univ. of Chicago, (Master Thesis) 1914. Historical study.

GRAIN MARKETING. E. G. Nourse, Iowa State College, Bull. # 211, 1923. Study of conditions and organizations involved in the marketing of Iowa grain.


A COST ACCOUNTING SYSTEM FOR A TERMINAL GRAIN ELEVATOR. M. C. Leager, Univ. of Minnesota, 1922.


MARKETING GRAIN THROUGH COUNTRY ELEVATORS. Burke H. Gitchfield, Univ. of Minnesota, 1923. An analysis of the causes of profits and losses of farmers elevators based on one hundred and ten annual elevator reports extending over the period of 1917-1923.

HOW TO MAKE AND ANALYZE AN ANNUAL REPORT FOR COUNTRY GRAIN ELEVATORS. Frank Robotka, Univ. of Minnesota, Ext. Cir. 42, 1919.


COOPERATIVE ELEVATOR ASSOCIATION ARTICLES ON INCORPORATION AND BY-LAWS. Ralph Loomis, Missouri Coll. of Agr. Cir. 91, 1920.

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MARKETING OF MIXED GRAINS. H. C. Filley and P. L. Gaddis, Univ. of Nebraska, Ex. Bull. 86, 1916. To show price disadvantages in marketing mixed grains.

WHY DID THE COOPERATIVE SOCIETY GO INTO THE BUSINESS OF WHEAT GROWING AND WHY DID THEY ESTABLISH LOCAL GRAIN ELEVATORS IN CANADA. W. J. Kurtz, Univ. of Wisconsin, 1922.

UNITED STATES CHAIN Growers INC. M. A. Nye, Univ. of Wisconsin, 1921.

WHEAT MARKETING IN WESTERN CANADA. W. E. Paulson, Univ. of Wisconsin, 1921.


THE ORGANIZATION OF OCCUPATIONAL GRAIN MARKETING COMMITTEES.

The purpose of these committees is to organize the occupational grain marketing committees in order to facilitate the efficient and equitable distribution of grain to the various segments of the grain industry. The committees are composed of representatives from various sectors of the grain industry, including farmers, millers, distributors, and retailers. Their primary function is to establish uniform standards and procedures for the marketing of grain, ensuring fair and transparent market operations. The committees also facilitate communication and collaboration among stakeholders, promoting a cohesive approach to addressing market challenges and opportunities. By fostering a collaborative environment, these committees aim to enhance the overall efficiency and effectiveness of the grain market, benefiting all participants.
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MARKETING MILK IN SIX CITIES OF KANSAS. F. L. Thomsen, Kansas State College, Bulletin No. Exp. Sta. 230. To determine conditions under which the milk supply of typical Kansas towns was secured. It involves both view points of the farmer and the city consumer.


THE ECONOMICAL UTILIZATION OF DAIRY BY-PRODUCTS.  G. L. Martin, Univ. of Minnesota, 1923. Description given of skim milk, butter milk, etc.

THE ORGANIZATION OF THE TWIN CITY BUTTER MARKET.  B. M. Daggitt, Univ. of Minnesota, 1923. Will be summarized in mimeograph form.

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COOPERATIVE CREAMERIES AND CHEESE FACTORIES. James Swenson, Univ. of Minnesota, Ext. 42, 1913.


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FIfty YEARS OF DAIRY PROGRESS AND PLANS FOR FIFTY MORE - MARKETING. Theodore Macklin, Univ. of Wisconsin, Bull. # 145, 1922. Sets forth the fact that farm marketing has been unsatisfactory due not so much to over-supply as to under-developed sales effort.

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THE STOCK AND FORAGE MARKET

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SUCCESS IN MARKETING

| A. | University of Missouri
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<td>Agricultural Experiment Station</td>
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<td>C.</td>
<td>Department of Marketing</td>
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THE MARKETING PROGRAM

- Basic Principles of Marketing
- Marketing Management
- Marketing Research
- Marketing Communications
- Marketing Policies and Strategies
- Marketing Operations
- Marketing Law

MARKETING FOR BUSINESSES

- Principles of Marketing
- Marketing Management
- Marketing Research
- Marketing Communications
- Marketing Policies and Strategies
- Marketing Operations
- Marketing Law

MARKETING FOR COOPERATIVES

- Principles of Marketing
- Marketing Management
- Marketing Research
- Marketing Communications
- Marketing Policies and Strategies
- Marketing Operations
- Marketing Law
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COST OF HANDLING POTATOES IN THE LOCAL MARKETS. George M. Petersen, Univ. of Minnesota, 1925. (To be published as bulletins presently.)
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SALES METHODS AND POLICIES OF A GROWERS' NATIONAL MARKETING AGENCY. U. S. Department of Agriculture, Bull. 1109, 1923.

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MARKETING OF COFFEE.  P. C. Rudy, Jr. Univ. of Chicago. (Master Thesis) 1918.  Study from point of view of Sales Manager.

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Marketing of Cooperatives

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The Development of the Twin Cities as a Metropolitan Market

A Study of the Marketing of Meat Products

uhl. 283

Local Cooperative Potato Marketing in Minnesota

uhl. 283

Marketing of Cooperatives

uhl. 283
THE ROAD TO BETTER MARKETING. Theodore Macklin, Univ. of Wisconsin, Bull. 136, 1921. Main causes for unsatisfactory marketing of farm products and how they can be improved.

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MARKETING BEGINS IN THE UNITED STATES. H. Joyner Colvin, Univ. of Wisconsin, 1921. Unpublished.


PURCHASING FEED FOR DAIRY CATTLE IN WISCONSIN. John Merrill Fargo, Univ. of Wisconsin. Unpublished.


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ADVERTISING BY COOPERATIVE SALES COMPANIES. Geo. F. Johnson, Univ. of Wisconsin. Unpublished.


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A. Collect hay. 

MARKETING HAY THROUGH MODERN MARKETS 

B. Collect hay. 

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COOPERATION

Cooperation is a key element in marketing. The use of cooperative marketing strategies can help businesses reach a larger audience. This involves working together with other businesses to share resources and increase sales. Effective cooperation requires clear communication and a shared vision for the goals and objectives of the partnership. It is important to maintain open lines of communication and to be flexible in responding to changes in the market. This document will provide guidance on how to establish and maintain effective cooperation in the marketing field.
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